

Revised 22/08/20 Reshapeco.com





## Impact of COVID-19 on UK charities

https://www.theguardian.com/world/2020/jun/09/coronavirus-leaves-one-in-10-uk-charities-facingbankruptcy-this-year

- Pro Bono Economics estimates a £6.4bn loss of income for UK charities in the next half a year
- one in ten UK charities will most likely go bankrupt by the end of 2020
- Small local charities will be affected the most, ..." reported they had to dramatically cut their services
- The National Trust has experienced a shortfall of £200m this year
- Age UK has experienced a £42m income loss
- Cancer Research UK worries it will lose £120m donated income in the coming year

## Responses

Scenario planning: <a href="https://knowhow.ncvo.org.uk/organisation/strategy/externalanalysis/scenario-planning">https://knowhow.ncvo.org.uk/organisation/strategy/externalanalysis/scenario-planning</a>

What is it?

- Assess uncertain situations
- Make assumptions about what the future will look like
- Predict how environment will respond to future changes
- Explore alternatives to current practices
- New thinking
- Helpful when organisation is confronted with serious challenges

#### Why is it helpful?

- Future will become less scary
- organisation is better prepared for future challenges

Steps required in scenario planning

- 1. Mapping the environment
  - What is the goal? Objectives?
  - What uncertainties are we facing?
  - What information do we have already?



#### 2. Identifying scenarios

- Based on mapping done before, identify set of scenarios and timeframes
- When thinking about scenarios take into consideration: income, staff and volunteers, beneficiaries etc

#### 3. Develop plans and ensure review

- What will each scenario mean for the charity? What changes will we have to undergo?
- How can we achieve our goals in the predicted scenarios?
- How do we ensure there is a regular reviewing process?

## Toolkit for strategic planning

https://knowhow.ncvo.org.uk/tools-resources/board-basics/tools-and-guidance/

ncvotoolsfortomorrowextract.pdf

Business Continuity Management for charities

https://charitiesfmgroup.org/business-continuity-management-charities

# Financial management, advice and guidance

https://www.gov.uk/guidance/manage-financial-difficulties-in-your-charity-caused-by-coronavirus

#### Step 1: Examine financial situation

- Analyse current situation, think about ways to respond to financial struggles
- Cash flow management is highly important: What money is available at the moment? What money will be needed in the following weeks, months (different timescales)? What income can we anticipate in those timescales?
- This will make it easier to predict time of future shortfall

#### Step 2: Options to reduce costs

- Minimise costs
- Stop inessential expenditure
- Collaborate with other charities to share resources
- Find cheaper alternatives eg technology



- How can sources of income be improved?
- Communicate with funders and inform them about your current and future struggles
- Think about local businesses you could collaborate with
- Are there any reserves you could utilise?

#### Step 3: Ensure review happens regularly

- Ensure monitoring of the situation will take place on a regular basis
- Continue cash-flow forecast as advised in step 1
- Use the serious incident form (<a href="https://ccforms.charitycommission.gov.uk/report-a-seriousincident">https://ccforms.charitycommission.gov.uk/report-a-seriousincident</a>) if you cannot operate as a charity anymore due to financial situation

Good Finance: Resources and information to advice charities affected by COVID-19 <a href="https://www.goodfinance.org.uk/covid-19-resource-hub-charities-social-enterprises">https://www.goodfinance.org.uk/covid-19-resource-hub-charities-social-enterprises</a>

## **Grant application**

Things to consider when writing a grant application Monica Brown, Head of Charity Advisory at CAF

 $\frac{https://www.cafonline.org/charities/resilience/survive/how-to-write-a-great-grant-application}{application} \\$ 

#### What makes a successful application?

- Explain the objectives of your organisation and how your organisation helps communities
- Try to explain the goals of your organisation in a clear and straight- forward way
- Ensure you have a good idea of the amount of funds needed
- The amount of funds you request need to correspond with what you are able to deliver

#### What is important when applying for a grant?

- Ensure you have conducted sufficient research on the funder
- Ensure your social media sites and websites are updated, funders will conduct research on your organisation



#### What are common missteps in applications?

- Ensure you understand what the funders are asking: If you do not understand what is asked by the funder, ask them for clarification
- Ensure you send them the correct information eg correct bank account information, correct governance documents
- Ensure all the information you have provided in your application is of relevance and do not exceed the word limit

### Collaboration with other charities

Michael Mapstone, Director of International at CAF <a href="https://www.cafonline.org/charities/resilience/adapt/how-to-collaborate">https://www.cafonline.org/charities/resilience/adapt/how-to-collaborate</a>

#### What are forms of collaboration in the charity sector?

- Formal collaboration: partnerships where funding is in the focus; can happen at local as well as national level
- Informal collaboration: sharing skills, knowledge; can happen at national, local as well as international level

#### How are charities collaborating?

- Collaboration and outreach; sharing of knowledge, information
- Learning how to sustain an organisation during lockdown eg working from home, using technology that is of no cost and easily accessible for everyone
- Funders have shown to be supportive of more collaboration

#### What is required before starting a collaboration?

- Be aware of your own goals and values as this is highly important when seeking a partner for collaboration

#### Online charity donations

https://www.cafonline.org/charities/caf-donate

Fundraising help

https://www.cafonline.org/charities/fundraising/fundraising-fundamentals



## **Support**

#### Government initiatives:

Coronavirus (COVID-19) guidance for the charity sector <a href="https://www.gov.uk/guidance/coronavirus-covid-19-guidance-for-the-charity-sector">https://www.gov.uk/guidance/coronavirus-covid-19-guidance-for-the-charity-sector</a>

Filing charity annual returns during the coronavirus pandemic <a href="https://www.gov.uk/government/news/filing-charity-annual-returns-during-the-coronavirus-pandemic">https://www.gov.uk/government/news/filing-charity-annual-returns-during-the-coronavirus-pandemic</a>

Financial support for voluntary, community and social enterprise (VCSE) organisations to respond to coronavirus (COVID-19)

https://www.gov.uk/guidance/financial-support-for-voluntary-community-and-social-enterprise-vcseorganisations-to-respond-to-coronavirus-covid-19

Apply for a coronavirus Bounce Back Loan
<a href="https://www.gov.uk/guidance/apply-for-a-coronavirus-bounce-back-loan">https://www.gov.uk/guidance/apply-for-a-coronavirus-bounce-back-loan</a> Which charities are eligible for a Business Interruption

#### Loan?

https://www.lawworks.org.uk/sites/default/files/files/LW-NFPP-C19-CORP-Business-BB-Loan.pdf

# Other Support

The CAF fund

https://www.cafonline.org/charities/grantmaking/caf-coronavirus-emergency-fund

The Community Fund

https://www.tnlcommunityfund.org.uk/about/coronavirus-updates

The National Emergencies Trust

https://www.ukcommunityfoundations.org/our-network

Grants Online

https://www.grantsonline.org.uk/coronavirus.html

Organisations and Community Foundations are offering funding to support local organisations during the COVID-19. The link gives an overview of organisations involved and what they offer

#### Charity Bank

https://charitybank.org/news/covid-19-emergency-funding-for-charities-and-social-sector-organisations List of emergency funds made offered to charities following COVID-19.